

BUSINESS MONTHLY



Chamber of Commerce

SEPTEMBER 2017

SEPTEMBER MEMBERSHIP MEETING

Thursday, September 21, 2017

Orlando's Event and Conference Center

2050 Dorsett Village
Maryland Heights 63043
314-453-9000



11:15 am check-in & networking
11:45 am – 1:00 pm lunch & program

Sponsored by:

St. Louis Economic Development Partnership

Speaker: Chris Zimmerman, President and CEO
for the St. Louis Blues

Topic: Beyond 50..... Building The Blues And
Building Our Community

The St Louis Blues begin their 51st season this October. What opportunities and challenges lie ahead for the club? How can the Blues build on recent momentum and connect with young fans in a rapidly changing media and entertainment market? The talk will give an overview of how the Blues continue to challenge themselves on and off the ice.

(see registration flyer inside newsletter)

SEPTEMBER	Sun	Mon	Tue	Wed	Thu	Fri	Sat
						1	2
	3	4	5	6	7	8	9
	10	11	12	13	14	15	16
	17	18	19	20	21	22	23
	24	25	26	27	28	29	30

- Sept 4** Labor Day - Chamber office closed
- Sept 5** **Small Business Networking Group**
Paragon Building at 12400 Olive Blvd
8:00 – 9:00 a.m.
Open to all members
(Contact Jeremy Hodess at 314-974-5524 for more information.)
- Sept 8** **Coffee Connection**
Jefferson Bank and Trust Company
12501 Olive Blvd.
8:00 - 9:00 a.m.
(registration form enclosed)
- Sept 21** **Membership Luncheon**
Speaker: Chris Zimmerman, St. Louis Blues
Topic: Beyond 50...Building The Blues And Building Our Community
Orlando's Event and Conference Center
11:15 a.m. registration and networking
11:45 a.m. - 1:00 p.m. lunch and program
(registration form enclosed)
- Sept 27** **It's Just Networking**
BMO Harris Bank - Creve Coeur East
10911 Olive Blvd.
3:00 p.m.
No reservation necessary - Open to all members
- Sept. 29** **Nine-Hole Golf Scramble**
Creve Coeur Golf Course
11400 Olde Cabin Rd.
2:00 p.m. registration - 2:30 p.m. Shotgun Start
(registration form enclosed)
- Oct 13** **New Member Breakfast**
Parc Provence
605 Coeur De Ville Dr.
8:00-9:30 a.m.
(registration form enclosed)
- Nov 4** **Trivia Night**
Drury Inn & Suites
11980 Olive Blvd., Creve Coeur
Doors open at 6:30 pm – Game begins at 7:00 pm
(registration form enclosed)

NOMINATIONS FOR BOARD OF DIRECTORS



Chamber members are invited to submit names of nominees to serve on the Board of Directors in 2018.

Nominees should have current and prior Chamber service, including leadership positions, support of Chamber programs and events and committee participation.

Six board members, each serving three-year terms, will be elected. Board members may serve two consecutive three-year elected terms. Up to two additional members may be selected to serve as Directors-at-Large for one-year terms. Please e-mail nominations to ngray@cco chamber.com by September 15.

2017 Chamber Board of Directors



OFFICERS

President

Rich Sames, BMO Harris Bank

President Elect/Vice President, Member Services

Mike Minkler, CMIT Solutions of Clayton

Vice President Events

Kim Simmons, Massage Envy-Olivette

Vice President, Government

Steve Bisch, Monsanto

Treasurer

David Peterson, Heartland Payment Systems

Assistant Treasurer

Brad Tinnon, B.E.S.T. Wealth Management

Legal Counsel

Steve Kling, Jenkins & Kling, P.C.

Immediate Past President

David Peterson, Heartland Payment Systems

DIRECTORS

Ashleigh Brendel, Drury Hotels

Jim Elder, Allegra Marketing Agency

Terry Herbert, Mercy

Dr. Paul Hyland, Committed to Health Chiropractic Center

Natalie Mamrenko, Brown Smith Wallace LLP

Jodi Meracle, RAI Insurance Group

Chris Pickel, AT&T

Brandon Reuther, Edward Jones

Yvonne Wesa, RE/MAX Results

Steve Wolff, Wolff Properties

Director Emeritus – Bill Wyne, Wyne & Merritt PC

Staff

Nancy Gray (Executive Vice President)

Barb Gerstenkorn (Finance Director)

Ellen Levy (Membership Director)

Jennifer Stringer (Media Specialist)

Creve Coeur - Olivette Chamber of Commerce

10950 Olive Blvd., Suite 101

Creve Coeur MO 63141

314-569-3536

314-569-3073 (fax)

www.ccochamber.com

Mission: To be a strong advocate for business



THE MARK OF
QUALITY.

Kriegshauser West Mortuary

9450 Olive Blvd.

St. Louis, MO 63132

314-994-3322

www.dignitymemorial.com

O'CONNOR
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Auto • Home • Business • Life • Health

• Condo & Community Association Specialists •

12101 Olive Boulevard, Creve Coeur, MO 63141

314-434-0038

www.oconnor-ins.com



OFFICIAL CHAMBER PHOTOGRAPHER

McCarty Photography

11200 Olive Blvd.

Creve Coeur MO 63141

(314) 432-1221

Publicity • Portraits • Weddings

AWARD NOMINATIONS SOUGHT



BUSINESS PERSON OF THE YEAR
VOLUNTEER OF THE YEAR
ROOKIE OF THE YEAR
COMMUNITY SERVICE



On Thursday, January 18, 2018, the Chamber will host its Annual Awards Luncheon. We invite members to nominate themselves or others for the four awards that are outlined below. A nomination form may be found in this newsletter.

Business Person of the Year

This award is given to an individual for outstanding business accomplishments. Chamber membership is required. Criteria include: success in the business world, contributions to the CCO Chamber, business leadership, community leadership, ethical business practices, and role model for future business leaders.

Volunteer of the Year

This award is given to an individual for outstanding volunteer involvement in the chamber. Criteria include: proactive in chamber activities, leadership of event, financial supporter of the chamber, and enthusiasm for the chamber (a virtual cheerleader).

Rookie of the Year

This award is given to an individual for outstanding accomplishments during the first 18 months of involvement with the chamber. Criteria include: member of the chamber, fully engaged, willing to take on responsibility, advocate for the chamber, and recognized by staff and board as dependable to follow through on tasks.

Community Service

This award goes beyond the focus of chamber involvement. This award recipient makes an impact on Creve Coeur and/or Olivette. The recipient may have made a contribution by any of the following means: increasing jobs, business acumen, beautification to region, positive improvements in the quality of life, and/or advocate for the region. The recipient does not have to be a chamber member and may be a politician. This award excludes police and firefighters.

AWARD TIMELINE AND PROCESS

1. Awards will be given at the January luncheon for the previous calendar year
2. In September and October, the chamber will publicize the award process and invite people to make nominations from September 1 through November 10. Nominations are open to all and may come from members, board or staff.
3. At the November membership luncheon, the Chamber will invite members that would like to serve on the Selection Committee to submit their names via their business cards. Two cards will be drawn at the meeting for two individuals to serve on the selection committee. Anyone serving on the committee may not be a nominee.
4. The Selection Committee will meet shortly after the November membership meeting to determine the winners. The votes will be cast by the President, Executive Vice President, two chamber members (the non-board members whose cards were picked at the November membership meeting).
5. Awards will be presented at the January membership meeting



Nine-hole Golf Scramble
Friday, September 29, 2017
Creve Coeur Golf Course
11400 Olde Cabin Road
2:00 pm check-in
2:30 pm shotgun start
9 holes, drinks & snacks on course, dinner, contests and prizes

Chamber Trivia Night!
Saturday, November 4th
Drury Inn & Suites
11980 Olive Blvd., Creve Coeur

Check-in 6:30 p.m. Game begins 7:00 p.m.
Soda and water provided –
bring own beverages & food

Cost: \$20 per player or \$140 for a table of 8
Mini-auction held at auction

Prizes – 1st Place \$400 & 2nd Place \$240
Sponsorship Opportunities Available

(Registration form inside newsletter)

It's Just Networking
September 27
BMO Harris Bank - Creve Coeur East
10911 Olive Blvd.
3:00 p.m.

No cost - no registration - just show up
This is not a social event - it is a structured meeting

Loosely based on a BNI model, it is specifically formatted to allow chamber members to become more familiar with other members and their products and services. Those attending have 45 seconds to introduce themselves, their company and a good prospect for them. Part of the meeting is devoted to recommendations of those present. Those late to the meeting will not be able to introduce themselves.

MEMBERSHIP

WELCOME NEW MEMBERS!

C-Edge Software Consultants

Sekhar Prabhakar
655 Craig Road, Ste. 220
Creve Coeur, MO 63141
314-254-7551
www.CedgeCorp.com
Computer Software Consultants / Business Consultants

Constellium Metal Procurement

Tom Marshall
211 N. Lindbergh Blvd.
Creve Coeur, MO 63141
314-805-0971
Scrap Metal Recycling

Gabbit, LLC

Harry Orchard
9415 Dielman Rock Island Industrial Dr.
St. Louis, MO 63132
314-898-0000
www.gabbit.net
Telecommunications

Randa Hawatmeh, DMD

Dr. Randa Hawatmeh
14377 Woodlake Dr., Ste. 215
Chesterfield, MO 63017
314-576-4462
www.westcountysmilecenter.com
Dentistry

Murphy Business & Financial Corporation

Andrew Spann
999 Executive Pkwy., Ste. 210
Creve Coeur, MO 63141
314-845-7000
andrewspann-murphy.com
Business Services / Business Consultants

New American Funding

Lori Wolff
12312 Olive Blvd., Ste. 240
St. Louis, MO 63141
636-578-9115
<http://branch.newamericanfunding.com/stlouisolive>
Mortgages

THE SHERWIN-WILLIAMS PAINT CO. RIBBON CUTTING



The Sherwin-Williams Paint Company - Creve Coeur held a ribbon cutting on Wednesday, August 9th celebrating its new store located at 11353 Olive Blvd. According to store manager Stephanie Nguyen, the Creve Coeur location will cater to homeowners and other small project purchasers, whereas the Page Avenue Commercial Paint Store will continue to supply professional customers and contractors. The store held a small lunch buffet for chamber members and customers while highlighting its product line and services. For more information call 314-989-0589.



THANKS TO THE FOLLOWING
BUSINESSES FOR RENEWING THEIR
MEMBERSHIPS IN AUGUST:

Alter Trading Corporation - 14 years
Auto Beauty Specialists - 1 year
Brown Smith Wallace LLP - 22 years
Courtyard by Marriott Creve Coeur - 30 years
Cove West Apartments - 2 years
Drury Hotels - 20 years
Houlihan's - 3 years
Jenkins & Kling, P.C. - 12 years
Jimmy John's - 6 years
Ladue School District - 17 years
Monsanto Company - 32 years
Office Depot - 7 years
RAI Insurance Group - 7 years
Ritter Landscaping & Lawn Care - 1 year
Saleeby & Associates, Inc. - 7 years
St. Louis WING Company - 3 years
St. Paul's Evangelical Church - 14 years
Terracon Consultants, Inc. - 3 years
The Joint Chiropractic in Creve Coeur - 4 years
Total Comfort Heating & Air Conditioning LLC - 5 years
Walgreens - 24 years

Stay connected to us on:



MORE RIBBON CUTTINGS

DIAMONDS DIRECT



Diamonds Direct held a ribbon cutting on Friday, August 4th celebrating its new store opening and premiere of its Summer Designer Showcase. Creve Coeur Mayor Barry Glantz along with Barak Henis and Jonathan Pottow from Diamonds Direct cut the ribbon, and guests were treated to champagne and decorative cookies. Diamonds Direct opened with large discounts in celebration of the event. Many chamber members were dazzled by the selection and variety of the jewelry. Diamonds Direct is located at 11619 Olive Blvd. in CityPlace. The phone number is 314-942-3777.

NEW AMERICAN FUNDING



New American Funding, a leader in the mortgage industry, expanded its Midwest territory to include a new location at 12312 Olive Blvd., Ste. 240 in Creve Coeur. It functions as a retail branch as well as a regional operations center. A grand opening celebration was held Thursday, August 10 with Creve Coeur Mayor Barry Glantz welcoming Regional Manager Hamid Hamrah and the branch to the area. For more information contact Lori Wolff at 314-300-2930.

NEW MEMBER PROFILES



Back in Motion St. Louis Chiropractic, LLC

Dr. Benjamin Brown, D.C.

9449 Olive Blvd.

Olivette, MO 63132

Phone: 314-432-2444

Website: www.backinmotionstlchiro.com

Back in Motion St. Louis Chiropractic treats a variety of conditions using advanced and practical solutions that put your body in the best position possible to heal without the use of harmful drugs or surgery. As a chiropractor with advanced training in biomechanics and anatomy, Dr. Brown provides scientifically based specific care unique to each individual and their condition. Patients find comfort in knowing he has the same goals that they do to help them to function better and have higher quality of life. Dr. Brown is a Logan University graduate and a St. Louis native. Whether in severe pain, or just wanting your body to move and function better, you are in the right hands at Back in Motion St. Louis Chiropractic, LLC.



Poppies Design Studio

Ashley MacDonald (left) with Maggie Bay

10405 Baur Blvd. Suite F

Olivette, MO 63132

Phone: 314-952-1591

Website: www.poppiesdesignstudio.com

Poppies Design Studio specializes in large event floral design. It provides florals for weddings, corporate events and graduation parties. Businesses may set up accounts to purchase florals not only to decorate their own premises but also as welcome gifts for new businesses. Poppies Design Studio also has a large inventory of rental items such as vases, candles, table numbers, large structures and more. Whether you need five or six pieces for new clients, or 20-30 pieces for a large event, Poppies Design Studio has you covered.



St. Louis Economic Development Partnership

Jason Archer (pictured), John Hancock and Janet Wilding

7733 Forsyth Blvd., Suite 2300

Clayton, MO 63105

Phone: 314-615-7663

Website: www.stlpartnership.com

The St. Louis Economic Development Partnership is the economic team that serves St. Louis City and County. Some of its services include: working with businesses to provide loans through the Small Business Administration, helping local companies with their plans for expansion and growth, and offering export assistance through its globally connected World Trade Center. It is also developing 39^o North, an AgTech innovation center located in the heart of the Creve Coeur-Olivette region.



Chamber Of Commerce

NINE-HOLE GOLF SCRAMBLE

Friday, September 29, 2017

Creve Coeur Golf Course

(Address 11400 Olde Cabin Road – Phone 314-432-1806)



2:00 p.m. Check-in

2:30 p.m. Shotgun Start

Drinks & Snacks on Course; Dinner after play; Contests include: Straightest Drive, Closest to Pin, Longest Drive

- \$60 Individual Player: Includes golf and dinner after play
- \$240 Foursome: Team of four golfers including carts and dinner after play
- \$300 Par Sponsor: Same as above PLUS hole sponsor and name listed in chamber newsletter
- \$350 Birdie Sponsor: Same as above PLUS recognition in golf program and flyers; mulligans and skins game.
- \$400 Eagle Sponsor: Same as above PLUS business card ad in October newsletter; one minute at podium at event and signage placed at dinner.

Additional Sponsorships:

- \$60 Hole Sponsor
- \$100 Beverage Cart Sponsor
- \$100 Longest Drive Sponsor
- \$250 Dinner Sponsors
- \$100 Closest to the Pin Sponsor
- \$100 Straightest Drive Sponsor
- \$200 Hole-In-One Sponsor

Networking and dinner after play for non-golfers \$10 (begins at 5:00 p.m.)

REGISTRATION INFORMATION

Registration deadline – September 22, 2017

Name _____ Company _____

Address _____ City _____ State _____ Zip _____

Phone _____ Email _____

My foursome includes:

Cart 1 _____

Cart 2 _____

- \$10 - I am not playing in the tournament but plan to come for dinner

_____ Total amount due

Please note: if faxing or emailing this form, call the Chamber office with credit card information rather

_____ Charge to: Visa / MC / Discover / AE Card # _____ code on front or back of card _____

Exp. Date _____ Card holder signature _____

Address and zipcode to which credit card bills are mailed: _____

Please mail with check to the Creve Coeur - Olivette Chamber of Commerce, 10950 Olive Blvd., Suite 101, Creve Coeur MO 63141 or e-mail to ngray@cco chamber.com or fax to 314-569-3073.

For more information call the Chamber office at 314-569-3536.



2017 NOMINATION FORM FOR AWARDS

Nominations due by November 10

On Thursday, January 18, 2018, the Chamber will host its Annual Awards Luncheon. We invite members to nominate themselves or others for the four awards that are outlined below.

NOMINEE'S INFORMATION

Nominee's name _____

Business _____

Address _____

City State Zip _____

Phone _____ e-mail _____

Number of years as chamber member (if applicable) _____

Please check the award for which you are nominating (please review criteria before completing):

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Community Service

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Please use the space below or another sheet of paper to describe why your nominee best meets the criteria for the nominated award (include business accomplishments, community involvement, civic or business awards received, or contributions or improvements to the community.) Supporting documentation or additional information may be attached.

Nominator's name _____ Nominator's business _____

Nominator's phone _____ Nominator's e-mail _____

Please mail to the Creve Coeur-Olivette Chamber of Commerce, 10950 Olive Blvd., Suite 101, Creve Coeur MO 63141 by November 10th or e-mail to ngray@cco-chamber.com or fax to 314-569-3073. For more information contact the CCO Chamber at 314-569-3536.



Chamber of Commerce

MEMBERSHIP LUNCHEON

THURSDAY, SEPTEMBER 21, 2017

11:15 a.m. Registration & Networking
11:45 a.m. - 1:00 p.m. Lunch & Program

Orlando's Event and Conference Center
2050 Dorsett Village
Maryland Heights MO 63043
Phone number at Orlando's: 314-453-9000



Sponsored by:
St. Louis Economic Development Partnership

Speaker: Chris Zimmerman, President and CEO for the St. Louis Blues
Topic: Beyond 50..... Building The Blues And Building Our Community

The St Louis Blues begin their 51st season this October. What opportunities and challenges lie ahead for the club? How can the Blues build on recent momentum and connect with young fans in a rapidly changing media and entertainment market? The talk will give an overview of how the Blues continue to challenge themselves on and off the ice.

Chris Zimmerman was named President and CEO of Business Operations for the Blues in June 2014. He oversees all aspects of the Blues' business operations, as well as Scottrade Center and the Blues' role and interest in the Peabody Opera House. Zimmerman came to the Blues with more than 30 years of experience in sports, marketing, and business management, including stints as General Manager of Nike Golf, President of the Vancouver Canucks, and similar roles with both Bauer Hockey and Easton Sports. In an effort to expand the organization's presence in the community and grow the game of hockey through the region, Zimmerman serves on the Board of Directors of the St. Louis Sports Commission, the St. Louis Regional Chamber, Blues for Kids, Downtown STL Inc. and the Legacy Ice Foundation.

RESERVATIONS REQUESTED BY NOON ON SEPTEMBER 18TH

REGISTER ONLINE: www.ccochamber.com OR FAX: 314-569-3073

OR E-MAIL: ngray@cco chamber.com

Chamber office phone: 314-569-3536

No cancellations after September 18th

\$22 for members, non-members and guests with reservations. No-shows are billed \$22.

May pay by cash/check/Visa/MC/Discover

Name _____

Name _____

Company _____

Daytime phone _____ e-mail _____



CCO Coffee Connection

This free event gives you a chance to connect with others in an informal networking setting!

Bring lots of business cards and be prepared to share your business story!

Friday, September 8, 2017

8:00-9:00 a.m.

Light Breakfast Items & Networking

Jefferson Bank and Trust Company

12501 Olive Blvd.

(Heritage Place Shopping Center)

314-576-5505 phone at Jefferson Bank

NO CHARGE but kindly RSVP for food count

Phone: 314.569.3536 Fax: 314.569.3073

10950 Olive Blvd., Suite 101

Creve Coeur, MO 63141

www.ccochamber.com

Please RSVP by noon on September 6, 2017

REGISTER ONLINE: www.ccochamber.com or FAX: 314-569-3073

OR E-MAIL: ngray@cco chamber.com

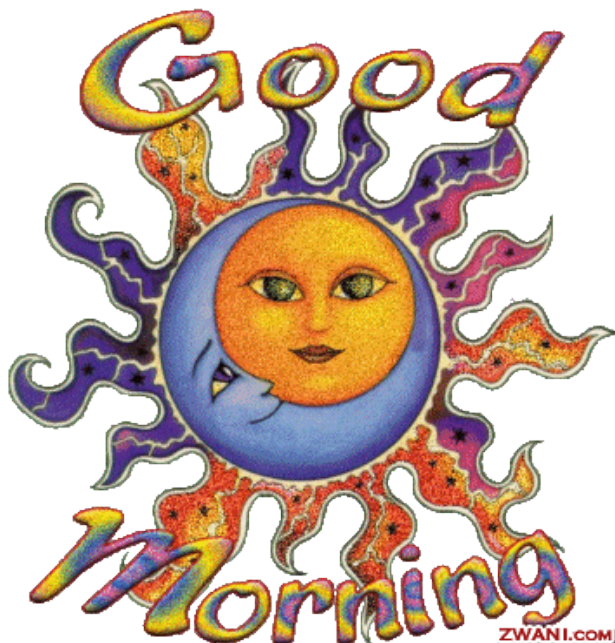
Name of attendees _____

Business _____

Daytime phone _____

Join us as we welcome newcomers to our chamber!
It's our bi-annual

New Member Breakfast



Friday, October 13, 2017

Parc Provence

605 Coeur De Ville Drive - Creve Coeur, MO 63141

Phone at Parc Provence is 314-542-2500

8:00 – 9:30 a.m.

NO CHARGE TO ATTEND BUT PLEASE RSVP FOR A FOOD COUNT

RESERVATIONS KINDLY REQUESTED BY OCTOBER 10TH!

REGISTER ONLINE: www.ccochamber.com OR FAX: 314-569-3073

OR E-MAIL: ngray@cco chamber.com

Chamber office phone: 314-569-3536

Name _____

Name _____

Company _____

Daytime phone _____ e-mail _____



Chamber Of Commerce

TRIVIA NIGHT

SATURDAY, NOVEMBER 4, 2017

DRURY INN & SUITES

11980 Olive Blvd, Creve Coeur, MO 63141

Drury Inn & Suites phone number: [\(314\) 989-1100](tel:3149891100)

Doors open at 6:30 p.m.

Game begins at 7:00 p.m.

\$20 per player or \$140 for table of eight

(Don't have a full table? Every attempt will be made to combine players.)

Bring Your Own - Appetizers and Alcoholic Beverages

Soda and water available

No Theme - Mixed Questions

Decorate Your Table For Fun!

Prizes:

First Place \$400

Second Place \$240

SPONSORSHIP OPPORTUNITIES

\$750 PRESENTING SPONSOR - Logo on promotional fliers, table of 8 players, round sponsorship, mulligans and four months of platinum level banner website advertising package (on 5 pages of website).

\$500 SILVER SPONSOR - Includes table of 8 players, three months of platinum level banner advertising (on 5 pages of website), one round sponsor and mulligans for players

\$250 BRONZE SPONSOR - Includes table of 8 players and mulligans for players

\$125 ROUND SPONSORS (10 available) Logo placed on one round of answer sheets

\$80 PRIZE SPONSORS (10 available) Logo on slides between rounds

PLEASE SIGN UP MY TABLE:

Contact _____

Business Name or table name _____

Address _____

City, State, Zip _____

Phone _____ e-mail _____

of people with this registration _____ amount enclosed \$ _____

Names of people on my team _____

Registrations are due by October 27. See below to charge by credit card or please make checks payable to the Creve Coeur - Olivette Chamber of Commerce and mail to 10950 Olive Blvd., Suite 101, Creve Coeur, MO 63141. For more information call the chamber office at 314-569-3536. The fax number is 314-569-3073.

Please charge my credit card:

Name on credit card _____ Exp. Date _____

Card # _____ code on front or back of card _____

Address where bills are sent (number only needed not street) _____ Zipcode for card _____

Sponsorship signup (Please check):	
<input type="checkbox"/>	Presenting Sponsor \$750
<input type="checkbox"/>	Silver \$500
<input type="checkbox"/>	Bronze \$250
<input type="checkbox"/>	Round \$125
<input type="checkbox"/>	Prize \$80