

BUSINESS MONTHLY



Chamber of Commerce

CREVE COEUR AND OLIVETTE FIREFIGHTERS AND POLICE OFFICERS HONORED AT AUCTION



From left: Olivette Firefighter/Paramedic Tim Davila, Creve Coeur Police Detective Tom Exline, Creve Coeur Fire Protection District Firefighter/Paramedic Matthew Booth, CCO Chamber President David Peterson, Creve Coeur Fire Protection District Firefighter/Paramedic Geoffrey Theodore, Olivette Police Officer Derek Selsor

Each year our chamber presents awards to Creve Coeur and Olivette firefighters and police officers to show its gratitude for the service these heroes play in our lives every day. Here are their stories:

Patrolman Derek Selsor Olivette Police Department

Officer Selsor was recognized for his exceptional contributions in the patrol division including the removal of impaired drivers from roadways, special assignments, and emergency responses.

Detective Tom Exline Creve Coeur Police Department

Detective Exline was commended for his exemplary skills as an investigator including cases involving homicide, civil disturbance, bank robbery, car dealership burglary, armed robbery, and suspicious death.

Firefighter/Paramedic Tim Davila Olivette Fire Department

Firefighter/Paramedic Davila was recognized for his commitment to professionalism and potentially lifesaving instruction including CPR and child safety seat installation for the citizens of Olivette.

Firefighters/Paramedics Matthew Booth & Geoffrey Theodore Creve Coeur Fire Protection District

Firefighters/Paramedics Booth and Theodore were honored for their superior service in the field of emergency care including the successful resuscitation of a fellow firefighter in cardiac arrest.

MARCH 2016

	Sun	Mon	Tue	Wed	Thu	Fri	Sat
MARCH			1	2	3	4	5
	6	7	8	9	10	11	12
	13	14	15	16	17	18	19
	20	21	22	23	24	25	26
	27	28	29	30	31		

- Mar 8 Small Business Networking Group**
 Paragon Building at 12400 Olive Blvd (Behind TGI Fridays Strip Mall) – 5th Floor Conference Room
 8:00 – 9:00 a.m.
 Open to all members
 (Contact Mike Minkler at 314-222-1364, ext. 101 for more information.)
- Mar 11 Coffee Connection**
 Massage Envy Spa Olivette
 9616 Olive Blvd.
 8:00-9:00 a.m.
 (registration form enclosed)
- Mar 17 Membership Luncheon**
 Topic: Healthcare Options for Small Businesses
 Sponsored by Mercy & St. Louis Assoc. of Health Underwriters
 Spazio Westport
 12031 Lackland Road
 11:15 a.m. - 1:00 p.m.
 (registration form enclosed)
- Mar 22 Brown Bag Lunch**
 Topic: Strategic Networking
 St. Louis County Library - Thornhill Branch
 12863 Willowick Dr.
 11:30 a.m. - 1:00 p.m.
 (registration form enclosed)
- April 8 New Member Breakfast**
 Parc Provence
 605 Coeur De Ville Dr.
 8:00 - 9:30 a.m.

Stay connected to us on:





Photo courtesy of McCarty Photography

(L to R) Back row: David Peterson, Nancy Gray, Dr. Paul Hyland, Lisa O'Dell, Ed Lindner, Kim Simmons, Terry Herbert and Brad Tinnon.
Front row: Mike Minkler, Steve Bisch, Bill Wyne, Mary Barry, Jim Elder and Rich Sames.

2016 Chamber Board of Directors

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Ellen Levy (Membership Director)

Jennifer Stringer (Media Specialist)

Creve Coeur - Olivette Chamber of Commerce

10950 Olive Blvd., Suite 101

Creve Coeur MO 63141

314-569-3536

314-569-3073 (fax)

www.ccochamber.com

Mission: To be a strong advocate for business



OFFICIAL CHAMBER PHOTOGRAPHER

McCarty Photography
11200 Olive Blvd.
Creve Coeur MO 63141
(314) 432-1221

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MEMBERSHIP

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1350 Baur Blvd.
St. Louis, MO 63132
314-266-6811
www.advocateroofing.com
Roofing Contractors

Anytime Fitness

Emily Migneron
9654 Olive Blvd.
Olivette, MO 63132
314-526-0059
www.anytimefitness.com
Fitness Centers

Capstone Franchise Consulting, LLC

Jeremy Hodess
P.O. Box 460554
St. Louis, MO 63146
314-498-5953
www.capstonefran.com
Franchise Consulting

Dr. Lena Pearlman & Associates

Dr. Bryan Pearlman
655 Craig Road, Ste. 300
St. Louis, MO 63141
314-942-1147
www.stlmentalhealth.com
Health & Wellness/Mental Health Therapy

Mathnasium of Creve Coeur

Mo Riad
12505 Olive Blvd.
Creve Coeur, MO 63141
314-548-6810
www.mathnasium.com/CreveCoeur
Educational Services

Moi Bella Artistry, LLC

Courtney Harmon
11756 Olive Blvd., Ste. #6
Creve Coeur, MO 63141
347-410-6268
www.styleseat.com/moibellaartistry
Beauty Services

Mutual of Omaha

Carol Sullivan and Lisa Merwin
3636 S. Geyer Rd., Ste. 150
St. Louis, MO 63127
314-952-3813
www.mutualofomaha.com/agent/CarolDSullivan
Insurance



OsteoStrong of St. Louis

Laura Harper
12333 Olive Blvd.
Creve Coeur, MO 63141
314-300-6902
www.osteostrengthstlouis.com
Health & Wellness

Prism Realty Inc.

Jim Meyer
1033 Corporate Square Dr.
St. Louis, MO 63132
314-292-6922
www.prismlrealtyonline.com
Real Estate Services

Sprint

Dan Weinberg
11637 Olive Blvd.
Creve Coeur, MO 63141
314-322-6679
www.sprint.com
Telecommunications

TAI-CHI Consulting

Bing Chiu Dempewolf
2 CityPlace Dr., Ste. 200
St. Louis, MO 63141
314-750-3323
www.tai-chiconsulting.com
Consulting and Staffing

THANKS TO THE FOLLOWING BUSINESSES FOR RENEWING THEIR MEMBERSHIPS IN FEBRUARY:



Allegra Design Web Print – 20 years
American Document Destruction – 1 year
Alpha Dental Care – 1 year
Banducci Enterprises – 14 years
Building Butlers, Inc. – 1 year
Centerco Office Suites, LLC – 4 years
Community Title Services, LLC – 1 year
Concierge Physician, Tinna P. King, M.D. – 9 years
Creve Coeur Dentistry – 1 year
Creve Coeur Workspace – 7 years
Crown Vision Center/Crown Laser Center – 19 years
Dalco Home Remodeling Inc. – 3 years
Edward Jones, Brandon Reuther – 2 years
Feigenbaum Dental – 1 year
Hutkin Development Company – 12 years
Innovative Construction & Roofing – 2 years
JoS. A. Bank – 14 years
Keat Properties, LLC – 10 years
Morris Shank Wealth Management – 2 years
Ortmann-Stipanovich Funeral Home – 18 years
Overhead Door Company of St. Louis – 1 year
Paramount Mortgage Company – 10 years
Republic Services – 1 year
Royal Banks of Missouri – 1 year
SERVPRO of West Kirkwood/Sunset Hills – 3 years
StarResource, L.L.C. – 2 years
The Resale Shop – 3 years
US Bank – 10 years
Waterfront Crossing at Creve Coeur – 2 years
Wolff Properties – 16 years



GREAT NORTHERN WAR REMEMBERED

Chamber board member and legal counsel, Steve Kling, has published a book on the Great Northern War. Steve collaborated with 42 international experts from 11 different countries to publish a history of the war in the English language. The Great Northern War Compendium, 1700-1721 is a book of articles written by these authors on the armies, battles, events and personalities of the war. It is also heavily illustrated with full color art, maps and museum pictures. Last year, Steve and his family traveled to the Baltic area to meet with many of the authors. While there, they were treated to private tours of several of the museums by some of the authors who are also museum curators, and other national experts. The result is a two-volume book with over 600 pages of unique international perspectives on this Northern European history which is little known to the English speaking world, but is still the subject of national pride and intense study in these European countries. The war was fought across Sweden, Finland, Norway, Denmark, Russia, Poland, Ukraine, Lithuania, Turkey and Northern Germany and saw the rise of Russia and demise of Sweden and Poland as great powers of Europe. More information is available on the company's Facebook page: https://www.facebook.com/The-Historical-Game-Company-LLC-and-THGC-Publishing-1458809827724208/?ref=aymt_homepage_panel

2016 AUCTION

Photos courtesy of McCarty Photography

Thanks to all the sponsors of the 2016 Auction including:



Cancun Sponsors

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Weber Chevrolet

Puerto Vallarta Sponsors

Barnes-Jewish West County Hospital
Enterprise Fleet Management
Great Southern Bank

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BMO Harris Bank

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Enterprise Bank & Trust
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Hutkin Development Company
Jenkins & Kling, P.C.
Kriegshauser West Mortuary
Paramount Mortgage Company
Pulaski Bank
Royal Banks of Missouri
Wolff Properties



Two Auction committee members (from left) Kim Simmons (Massage Envy Spa Olivette and Norma Pew (West County Civitan Club)

Acapulco Sponsors

American Eagle Credit Union
Bristol Seafood Grill
Centerco Office Suites
CMIT Solutions of Clayton
Committed to Health Chiropractic Center
Hair Saloon For Men - Bellerive
Hearing Loss Assoc. of America,
Greater St. Louis
Massage Envy Spa Olivette
Schaefer Autobody Center
St. Louis Arc
Whispering Hills Apts. & Townhomes



Delmar Gardens of Creve Coeur table from left: Jessica Hayes, James Hayes, Jeanna Woods, Kevin Grady, Chris Giles, Shelly Giles and Jane Williams (seated)

Thank you to all those who helped plan and carry out the auction:

Auction Committee

Co-Chairs: Becky Kling – Jenkins & Kling, P.C.
& Jill Philipp – Great Southern Bank
Eric Griffith - Royal Banks of Missouri
Mike Minkler – CMIT Solutions of Clayton
Norma Pew – West County Civitan Club
Rich Sames – BMO Harris Bank – Creve Coeur East
Kim Simmons - Massage Envy Spa Olivette
Ross Wolff - Merrill Lynch

Decorations

Becky Kling

Photography Services

Kevin McCarty from McCarty Photography

Emcee

Rich Sames - BMO Harris Bank



Rich Sames making announcements from the podium.

THANK YOU TO OUR DONORS



Great Southern Bank table from left: (back row) Dave Kendrick, Mary Dunavant, John Lohkamp, Angela Lohkamp and Carl Philipp. Front row: Cheryl Arnold, Kendra Young and Jill Philipp



Missy Waldman (Olivette Council Member) and Mark Perkins (Creve Coeur City Administrator)

American Carnival Mart / Party Land
 American Cleaners
 American Family Insurance
 Anytime Fitness
 Big Frog Custom T-Shirts & More
 Blank Page Consulting
 Blives Consulting LLC
 BMO Harris Bank
 Brandt & Sons Ace Hardware
 Bristol Seafood Grill
 Brookdale Creve Coeur
 Brown Smith Wallace LLC
 Butler's Pantry
 Casino Queen Market Street Buffet
 Cell Phone Repair (CPR)
 City of Creve Coeur & The Kaufman Fund
 CJ Mugg's
 CMIT Solutions of Clayton
 COCA
 College Hunks Hauling Junk & College Hunks Moving
 Committed to Health Chiropractic Center
 Cookies By Design
 Courtyard by Marriott Creve Coeur
 Creve Coeur Dentistry
 Creve Coeur Fire Protection District
 Creve Coeur Police Department
 Creve Coeur Racquet Club
 Creve Coeur Workspace
 Cutco Cutlery Store
 Debra K. Schuster & Associates
 Delmar Gardens of Creve Coeur
 Dobbs Tire & Auto
 Drury Hotels
 EFS Energy
 Enterprise Fleet Management
 Eternity Med Spa
 Fallon's Grill
 Fantastic Finds
 Fastsigns
 Funny Bone
 Granite City Food & Brewery

Great Southern Bank
 Hair Saloon For Men - Bellerive
 Hearing Loss Association of America, Greater St. Louis
 Helix Center Biotech Incubator
 Hodak's Restaurant & Bar
 Hollywood Casino
 Houlihan's
 Hutkin Development Company
 Jazz St. Louis
 Jefferson Bank and Trust Company
 Jet's Pizza
 JoS. A. Bank
 Becky and Steve Kling
 Kreis Restaurant
 La Salsa Fresh Mexican Grill
 Magic House
 Massage Envy Spa Olivette
 MassageLuXe
 Mayuri India Restaurant
 McAlister's Deli
 McCarty Photography Inc.
 Merrill Lynch - Ross Wolff
 Michael Genovese Diamond & Estate Broker
 Mike Miller Designs
 Missouri Botanical Gardens
 Museum of Transportation
 O'Connor Insurance
 Office Depot
 Olivette Lanes
 Orlando's Event and Conference Centers
 Parc Provence
 Pei Wei Asian Diner
 Pickleman's Gourmet Cafe
 Plaza Jaguar
 Potbelly Sandwich Shop

Ravanellis's Restaurant & Catering
 Renewal By Andersen
 Ridenour Plastic Surgery
 Ruzicka Group Services
 Saint Louis Zoo
 Sam's Club - West County
 Schlafly Beer
 Select Personnel Resources
 Shea Home Care, Inc.
 SLA Services, Inc.
 SmartMouth
 Smoothie King
 Spazio Westport
 St. Louis Arc
 St. Louis Business Journal
 St. Louis Post-Dispatch/slttoday.com
 St. Louis Symphony
 Stir Crazy Fresh Asian Grill
 Sugarfire Smoke House
 Supercuts at Heritage Place
 Tessler Promotions
 The Pasta House
 The Post Sports Bar & Grill
 The Resale Shop
 The Vein Center & CosMed
 Vincent's Jewelers
 Viviano's Festa Italiano, Inc.
 Volpe Consulting & Accounting Services
 Waterway Carwash
 Welsch Heating & Cooling
 Whispering Hills Apts. & Townhomes



View of the room as the police and firefighters were being honored.



Chamber of Commerce

BROWN BAG LUNCH TUESDAY, MARCH 22, 2016

11:30 a.m. Check-in & Networking
Noon - 1:00 p.m. Lunch & Program
Bring your own lunch and drink

MEETING LOCATION:

St. Louis County Library – Thornhill Branch
12863 Willowyck Dr.
Phone at Library 314-994-3300 ext. 3902



Topic: Strategic Networking

Speaker: Annette Brackin, Leadership Development Coach and Consultant,
Owner of Journey to Results

Did you know that your network is supposed to:

- Accomplish more than generate business leads?
- Provide both personal and professional satisfaction?
- Help you avoid overload and other common career traps?
- Comprise relationships that offer **multiple** types of value and purposes?
 - Help you manage the workflow in your organization?
 - Increase, rather than decrease your energy?

The latest research shows that unless networks are strategically developed and managed, they fall short of both individual and business expectations. People who are high producers in their organizations in terms of sales, revenue or other metrics that matter, use networks in specific ways to accomplish their goals.

At this interactive event Annette will focus on the common network habits that inhibit innovation, how high producers build and manage strategic networks, strategies to fill a network with the right types of relationships and ways networking helps leaders "do more with less". Attendees will leave with tools to improve their networks.

NO CHARGE but kindly RSVP

Phone: 314.569.3536 Fax: 314.569.3073
10950 Olive Blvd., Suite 101
Creve Coeur, MO 63141
www.ccochamber.com

Please RSVP by noon on March 18, 2016

REGISTER ONLINE: www.ccochamber.com or FAX: 314-569-3073

OR E-MAIL: ngray@cco chamber.com

Name of attendees _____

Business _____

Daytime phone _____



CCO Coffee Connection

This free event gives you a chance to connect with others in an informal networking setting!

Bring lots of business cards and be prepared to share your business story!

Friday, March 11, 2016

8:00-9:00 a.m.

Light Breakfast Items & Networking

Massage Envy Spa Olivette
9616 Olive Blvd.
Olivette MO 63132
Phone at site: 314-567-3777

NO CHARGE but kindly RSVP for food count

Phone: 314.569.3536 Fax: 314.569.3073
10950 Olive Blvd., Suite 101
Creve Coeur, MO 63141
www.ccochamber.com

Please RSVP by noon on March 9, 2016

REGISTER ONLINE: www.ccochamber.com or FAX: 314-569-3073
OR E-MAIL: ngray@cco chamber.com

Names of attendees _____

Business _____

Daytime phone _____

Email _____



Chamber Of Commerce

31st ANNUAL CORPORATE CHALLENGE GOLF TOURNAMENT

Tuesday, May 10, 2016

The Quarry at Crystal Springs

1 Crystal Springs Quarry Dr., Maryland Heights MO 63043

314-514-0154



11:00 a.m. Registration & Driving Range open

12:00 p.m. Shotgun Start

Driving range, box lunches, dinner & beverages included with registration fee

Golf course does not allow private coolers

- \$125 Individual Player
- \$420 Foursome
- \$500 Birdie Sponsor: Foursome, mulligans, skins and putting contest for team
- \$600 Eagle Sponsor: Foursome, mulligans, skins, putting contest for team and hole sponsor
- \$750 Presenting Sponsor: Foursome, mulligans, skins, putting contest for team, hole sponsor plus exclusive name on flyer and two minutes at podium during award ceremony, after the tournament

Other sponsorship opportunities:

- | | |
|---|--|
| <input type="checkbox"/> \$100 Hole Sponsor (\$135 with cart) | <input type="checkbox"/> \$250 Hole In One Sponsor |
| <input type="checkbox"/> \$250 Dinner Sponsor | <input type="checkbox"/> \$250 Putting Contest Sponsor |
| <input type="checkbox"/> \$250 Longest Drive Contest Sponsor | <input type="checkbox"/> \$250 Straightest Drive Contest Sponsor |
| <input type="checkbox"/> \$250 Closest to the Pin Contest Sponsor | <input type="checkbox"/> \$250 Beverage Cart Sponsors (1 left) |

- I would like to donate a goody bag item. I would like to volunteer the day of the event.

REGISTRATION INFORMATION

Registration deadline – May 3, 2016

TEAM CAPTAIN NAME _____ BUSINESS _____

CITY _____ STATE _____ ZIPCODE _____

PHONE _____ FAX _____ EMAIL _____

My foursome includes:

Cart 1 _____

Cart 2 _____

_____ Total amount due

_____ Charge to: AE / Visa / MC / Discover # _____ 3 or 4 digit code _____

Exp. Date _____ Card holder signature _____

Address and zipcode to which credit card bills are mailed: _____

Please mail with check to the Creve Coeur - Olivette Chamber of Commerce, 10950 Olive Blvd., Suite 101, Creve Coeur MO 63141 or e-mail to ngray@cchochamber.com or fax to 314-569-3073.

For more information call the Chamber office at 314-569-3536.



Chamber of Commerce

MEMBERSHIP LUNCHEON THURSDAY, MARCH 17, 2016



11:15 a.m. Registration & Networking
11:45 a.m. - 1:00 p.m. Lunch & Program
Open to the public with a reservation - no walk-ins allowed

SPAZIO - WESTPORT



12031 Lackland Road, Maryland Heights
314-576-0400

Sponsored by:



Topic: Healthcare Options for Small Businesses

This panel presentation will address options small businesses have for healthcare. The panelists will address individual and small business plans and finish with questions from the audience. Ted Ruzicka, President of the St. Louis Association of Health Underwriter's, will moderate the discussion. Come join us on St. Patrick's Day to learn how to save some green on your health insurance!

The panelists include:

- Joe Bottani from ARCH Brokerage
- Ken Schmidt from Sonus Benefits
- Maggie Medic from Cigna
- Audrey Henderson from Mercy Employer Health Solutions

RESERVATIONS DUE BY MARCH 14, 2016

REGISTER ONLINE: www.ccochamber.com OR FAX: 314-569-3073

OR E-MAIL: ngray@cco chamber.com

Chamber office phone: 314-569-3536

No cancellations after March 14, 2016.

\$22 for members, non-members and guests with reservations. No shows are billed \$22.
May pay by cash/check/Visa/MC/Discover

Name _____

Name _____

Company _____

Daytime phone _____ e-mail _____