

BUSINESS MONTHLY



Chamber of Commerce

DECEMBER MEMBERSHIP MEETING

Thursday, December 15, 2016

Orlando's Event and Conference Centers

2050 Dorsett Village
Maryland Heights MO 63043
314-453-9000

11:15 am check-in & networking
11:45 am – 1:00 pm lunch & program

Sponsored by:



CAN YOU SELL YOUR BUSINESS IN 30 SECONDS?

This is an interactive luncheon program in which you have 30 seconds to sell your business. Props, costumes, and creativity will greatly enhance the effectiveness of your presentation. You can promote your business by any

of the following ways:

- Create a slogan
- Compose a jingle
- Prepare an infomercial
- Create a costume
- Display a talent

Prizes will be awarded to:
The most amusing presentation
The most original presentation

Limited to the first 25 members to sign up.

Annual Gift Exchange

If you want to participate in the annual gift exchange, bring an item to the meeting. Please be sure to include two business cards with your gift! All gift donors will be recognized in the January 2017 newsletter.



DECEMBER 2016

	Sun	Mon	Tue	Wed	Thu	Fri	Sat
DECEMBER					1	2	3
	4	5	6	7	8	9	10
	11	12	13	14	15	16	17
	18	19	20	21	22	23	24
	25	26	27	28	29	30	31

Dec 5 Ribbon Cutting
DUBAL America
3 CityPlace, Ste. 600
Open House 10:00 am - Noon
Ribbon Cutting 10:15 am SHARP

Dec 9 Coffee Connection
ImageNet Consulting
1228 Dielman Industrial Ct., 63132
8:00-9:00 am
(registration form enclosed)

Dec 13 Small Business Networking
Paragon Building at 12400 Olive Blvd (Behind TGI Fridays Strip Mall) – 5th Floor Conference Room
8:00 – 9:00 am
Open to all members
(Contact Mike Minkler at 314-722-6001 for more information.)

Dec 15 Membership Luncheon
Orlando's Event and Conference Centers
11:15 am - 1:00 pm
(Information at left and inside newsletter)

Dec 23-26 Christmas Holiday - Chamber office closed

Dec 28 Young Professionals Group
The Post Sports Bar & Grill
763 Old Ballas Rd.
5:00 - 6:30 pm
For more information Contact Katie O'Dell at 314-991-2602



Photo courtesy of McCarty Photography

(L to R) Back row: David Peterson, Nancy Gray, Dr. Paul Hyland, Lisa O'Dell, Ed Lindner, Kim Simmons, Terry Herbert and Brad Tinnon.
Front row: Mike Minkler, Steve Bisch, Bill Wyne, Mary Barry, Jim Elder and Rich Sames.

2016 Chamber Board of Directors

OFFICERS

- President**
David Peterson, Heartland Payment Systems
- President Elect**
Rich Sames, BMO Harris Bank
- Vice President, Events**
Kim Simmons, Massage Envy Olivette
- Vice President, Government**
Steve Bisch, Monsanto
- Vice President, Member Services**
Mike Minkler, CMIT Solutions of Clayton
- Assistant Treasurer**
Terry Herbert, Mercy
- Legal Counsel**
Steve Kling, Jenkins & Kling PC
- Immediate Past President**
Edward Lindner, Kriegshauser Mortuary

DIRECTORS

- Ashleigh Brendel, Drury Hotels
- Jim Elder, Allegra Design Web Print
- Dr. Paul Hyland, Committed to Health Chiropractic Center
- Natalie Mamrenko, Brown Smith Wallace LLC
- Lisa O'Dell, Debra K. Schuster & Associates
- Chris Pickel, AT&T
- Brandon Reuther, Edward Jones
- Brad Tinnon, B.E.S.T. Wealth Management
- Steve Wolff, Wolff Properties
- Director Emeritus** – Bill Wyne, Wyne & Merritt PC

Staff

- Nancy Gray (Executive Vice President)
- Barb Gerstenkorn (Finance Director)
- Ellen Levy (Membership Director)
- Jennifer Stringer (Media Specialist)
- Creve Coeur - Olivette Chamber of Commerce
- 10950 Olive Blvd., Suite 101
- Creve Coeur MO 63141
- 314-569-3536
- 314-569-3073 (fax)
- www.ccochamber.com

Mission: To be a strong advocate for business



OFFICIAL CHAMBER PHOTOGRAPHER

McCarty Photography
11200 Olive Blvd.
Creve Coeur MO 63141
(314) 432-1221

Publicity • Portraits • Weddings



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Kriegshauser West Mortuary

9450 Olive Blvd.

St. Louis, MO 63132

314-994-3322

www.dignitymemorial.com

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• Condo & Community Association Specialists •

12101 Olive Boulevard, Creve Coeur, MO 63141

314-434-0038

www.oconnor-ins.com



MEMBERSHIP

WELCOME NEW MEMBERS!

5 Star Burgers

Stephen Gontram
11621 Olive Blvd.
Creve Coeur, MO 63141
314-942-6450
www.5starburgersstl.com
Restaurants

CycleBar Creve Coeur

Paul Schnapp
11623 Olive Blvd., Ste. A
Creve Coeur, MO 63141
314-324-3040
www.crevecoeur.cyclebar.com
Fitness Centers

DUBAL America Inc.

Adel Abubakar
3 CityPlace Dr., Ste. 600
Creve Coeur, MO 63141
314-596-9229
www.dubalamerica.com
Metal Services

For Your Health LLC

David Nations, Sr.
2109 Trailcrest Dr.
Des Peres, MO 63122
314-394-1550
www.daveforyourhealth.com
Medical

Midland Language Center

Tatjana Markovic
12370 Amber Creek Court
St. Louis, MO 63141
314-548-2995
www.midlandlc.org
Communication

Shelter Insurance - Christine Lieber Agency, LLC

Christine Lieber
443 N New Ballas Rd., Ste. 220
Creve Coeur, MO 63141
314-878-6160
www.shelterinsurance.com/CA/agent/CLIEBER
Insurance

The Vue at Creve Coeur Apartment Homes

Heather Patton
1001 Old Olive Way
Creve Coeur, MO 63141
314-995-7070
www.cTheVue.com
Apartments

UBS Financial Services Inc.

Eric Moyer
1 N. Brentwood Blvd., Ste. 1400,
Shaw Park Plaza
St. Louis, MO 63105
314-746-4105
www.ubs.com/team/thesimongroupstl
Financial Services

UBS Financial Services Inc. is a subsidiary of UBS AG.

THANKS TO THE FOLLOWING
BUSINESSES FOR RENEWING THEIR
MEMBERSHIPS IN NOVEMBER:



Big Frog Custom T-Shirts & More - 6 years
College Hunks Hauling Junk & College Hunks Moving - 2 years
Creve Coeur Airport - 1 year
Dalco Home Remodeling Inc. - 4 years
Days Inn - 10 years
Domino's Pizza - 28 years
Etegra, Inc. - 2 years
Granite City Food & Brewery - 7 years
Kings Landing Apartments - 10 years
Kriegshauser Mortuary - 22 years
Lindamood-Bell Learning Processes - 2 years
Missouri American Water Company - 19 years
On the Run / Wallis Companies - 2 years
Partners Insurance - 1 year
Premier Tax and Business Services - 5 years
Quiet Village Landscaping Co. - 2 years
Retirement Income Planning, LLC - 1 year
Ridenour Plastic Surgery - 2 years
Royal Banks of Missouri - 2 years
Susan G. Komen Missouri, Greater St. Louis Office - 2 years
Vivial - 1 year
YouthBridge Community Foundation - 1 year

The Sheridan at Creve Coeur Ribbon Cutting



The Sheridan at Creve Coeur celebrated its welcome center opening with a ribbon cutting. The welcome center is located at 453 N. Lindbergh Blvd. Those attending looked across the street at the construction site for the newest, upscale memory-care community. In addition several model floor plans were on display. The new facility will opening in early 2017.

At The Sheridan at Creve Coeur, residents will pursue their passions within a lively, social atmosphere. They will enjoy chef-prepared meals with friends in the elegant dining room, play games in the living rooms, get creative in the art studio, and exercise in the fitness center and physical therapy spaces. Outside the community, beautifully landscaped outdoor spaces and the neighboring city park are perfect for walks and picnics. The Sheridan at Creve Coeur is conveniently located near shopping and other points of interest in a beautiful Creve Coeur neighborhood.

Sheridan residents and their families receive valuable peace of mind knowing that professional service staff are available 24 hours a day and are provided Quiet Care Wellness Monitoring to ensure real-time status updates should a loved one need immediate help. Staff also provide transportation for loved one's medical appointments to ensure they reach their destinations safely and on time.

Give Jackie Malloy, Sue Klipsch-Kelley or Lindsay Shrum a call at 314-930-2630 for more information.

Stay connected to us on:



New Member Profiles



Alliance Certified Restoration
Michael Burns (pictured at left) and Charles Moore
9465 Dielman Rock Island Industrial Dr.
St. Louis, MO 63132
Phone: 314-942-2234
Website: www.acrstl.com

Alliance Certified Restoration is a building restoration company that specializes in environmental abatement as well as fire, water, and smoke restoration and repairs. Alliance has been in business for seven years with the owners having over 50 years of combined experience. Alliance received a commendation from the City of St. Louis for outstanding work in 2013. Contact Alliance Certified Restoration for all your restoration needs.



Gateway to Hope
Dawn Van Houten, Executive Director
425 N. New Ballas Rd. Ste. 220
Creve Coeur, MO 63141
Phone: 314-569-1113
Website: www.gthstl.org

Breast cancer touches everyone regardless of income, gender or insurance coverage. Gateway to Hope's mission is to secure comprehensive care and provide financial assistance to individuals in need who are diagnosed with or are at high risk for developing breast cancer.

Gateway to Hope began as a small team of volunteers working to provide donated healthcare and services to women. Today, those volunteers have become full-time staff members, and its original services have expanded far beyond just medical services.

Contact Dawn to learn how you can help Gateway to Hope serve those in need.



TMS St. Louis
Steve Harvey, M.D.
11477 Olde Cabin Rd. Ste. 210
St. Louis, MO 63141
Phone: 844-926-8867
Website: www.tms-stl.com

TMS, transcranial magnetic stimulation, is an FDA-approved treatment for major depression. Doctor Harvey, a graduate of Washington University School of Medicine, is board certified in general psychiatry by the American Board of Psychiatry and Neurology and has extensive experience across the diagnostic spectrum. Dr. Harvey was featured in St Louis Magazine as one of the Best Doctors® for the years 2015 and 2016. People suffering from major depression, who have not improved by use of traditional depression treatments such as antidepressants and psychotherapy, may call (844) WANT-TMS to find out whether deep TMS depression therapy may be right for them.

YOUNG PROFESSIONALS GROUP

Wednesday,
December 28th

5:00 p.m.

The Post Sports
Bar & Grill
763 Old Ballas Rd.
Creve Coeur

For more information
contact Katie O'Dell
at 314-991-2602

GUEST EDITORIAL BY DEBRA K. SCHUSTER

How can I make sure my loved ones inherit my home and property?

Since one's home is often the most valuable asset one owns, it is very important to ensure that when the owner dies, the home passes to the people the owner wanted to inherit, rather than go through probate.

There is a very simple legal document that allows a homeowner to make sure that the people they want to inherit their home can do so. A beneficiary deed is a deed that becomes effective only upon the death of the homeowner (if a married couple or two, or more, people own the home with right of survivorship, the beneficiary deed becomes effective when the last survivor dies). To claim their interest in the home, all the beneficiaries need do is file the death certificate of the owner, an affidavit verifying the owner's death and a new deed naming the beneficiaries as owners and they will then be able to take possession of the home.

If there is a mortgage on the home, the beneficiaries have the option of paying the balance of the mortgage due or selling the home and dividing the proceeds of the sale according to their stated share from the beneficiary deed. For example, if my two siblings and I were named on the deed to inherit my mother's home in equal shares, if we sold the home, we would divide the proceeds into 1/3rd shares. All real estate should have a beneficiary deed to ensure that it does not go through probate.

Finally, as I have said before, a trust is also a way to ensure that your home (and other real estate) passes to your loved ones, by creating a deed transferring the home to one's trust.

For more information, feel free to call Debra K. Schuster & Associates at (314) 991-2602 and visit our website: www.dschuster.com!



CCO Coffee Connection

This free event gives you a chance to connect with others in an informal networking setting!

Bring lots of business cards and be prepared to share your business story!

Friday, December 9, 2016

8:00-9:00 a.m.

Light Breakfast Items & Networking

ImageNet Consulting

1228 Dielman Industrial Ct.

Olivette MO 63132

314-997-8916 Phone at ImageNet Consulting

NO CHARGE but kindly RSVP for food count

Phone: 314.569.3536 Fax: 314.569.3073

10950 Olive Blvd., Suite 101

Creve Coeur, MO 63141

www.ccochamber.com

Please RSVP by noon on December 7, 2016

REGISTER ONLINE: www.ccochamber.com or FAX: 314-569-3073

OR E-MAIL: ngray@cco chamber.com

Name of attendees _____

Business _____

Daytime phone _____

2016 TRIVIA NIGHT

SPECIAL THANKS TO THE FOLLOWING

CITY OF OLIVETTE FOR BEING THE HOST SITE

SILVER SPONSOR:



AND BRONZE SPONSOR:



THANKS TO THE TRIVIA COMMITTEE:

- Kim Simmons from Massage Envy Spa Olivette
- Marty Hooper from Common Sense Solutions
- Linda Klipsch from Creve Coeur Dentistry
- Angela Murphy from Reliance Bank
- Norma Pew from West County Civitan Club
- Janice Roberg from Roberg Tax Solutions
- Jeanna Woods from Delmar Gardens of Creve Coeur

Thanks also to Norma Pew, Janice Roberg and Jennifer Stringer for being judges at the event.



Movie buffs were out in force at the Chamber's annual trivia tournament where the theme was Movies. Whether it was kid's movies, chick flicks, action films or oldies, there was something for everyone. Teams of eight were invited to decorate their tables and everyone brought yummy treats to share (or drink!) and enjoy some comradery as they battled their way through 100 trivia questions. But there could be only one winner and team Bristol Seafood Grill took the night with a score of 97/100. Way to go, Team Bristol!



Gert Booher's team earned an honorable mention with her fantastic table centerpiece decorations. "The force is strong with this one!"



MORE TRIVIA

PRIZE SPONSORS:



The Sheridan at
Creve Coeur

Thank you to all the businesses that donated items:

American Carnival Mart
Autumn View Gardens
Big Frog Custom T-Shirts & More
Bristol Seafood Grill
Clover Therapeutic Massage
Committed to Health Chiropractic Center
Courtyard by Marriott Creve Coeur
CPR-N-MORE
Creve Coeur Dentistry
Creve Coeur Fire Protection District
Creve Coeur Racquet Club
Danetta Wise
Delmar Gardens of Creve Coeur
Fantastic Finds/Assistance League

Fastsigns
Hair Saloon For Men
Jet's Pizza
McAlister's Deli
Nothing Bundt Cakes
Office Depot
Parc Provence
Pickleman's Gourmet Café
Scotsman Coin & Jewelry
SmartMouth
Smoothie King
The Resale Shop
The Sheridan at Creve Coeur
Vantage Credit Union



Team Delmar Gardens won the best themed decorations with *Grease* costumes and table decorations.



Team B.E.S.T. Wealth Management and Terracon Consultants was a close second place with its rendition of *National Lampoon's Christmas Vacation*.

DELMAR GARDENS EMPLOYEE AWARDED PRESTIGIOUS AWARD



For seven years Abbott EMS has presented its Annual Florence Nightingale Nursing Excellence Awards to area caregivers. This year's winners include Kimberly Dalton, a Licensed Practical Nurse at Delmar Gardens of Creve Coeur. She is credited with not only representing her community well but also dedicating her life to helping others.

The nominations are submitted by employees of nursing homes and hospitals. Abbott EMT's and Paramedics review nominations and determine the winners. Patient care is Abbott EMS's focus, and it works best with care partners whose focus is the same. Our chamber congratulates Kimberly Dalton on her award and Abbott EMS for providing these well deserved awards to caregivers.



Chamber of Commerce

MEMBERSHIP LUNCHEON

THURSDAY, DECEMBER 15, 2016

11:15 a.m. Registration & Networking
11:45 a.m. - 1:00 p.m. Lunch & Program

Orlando's Event and Conference Center
2050 Dorsett Village
Maryland Heights MO 63043
Phone number at Orlando's: 314-453-91



Annual Gift Exchange

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CAN YOU SELL YOUR BUSINESS IN 30 SECONDS?

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- Create a slogan
- Compose a jingle
- Prepare an infomercial
- Create a costume
- Display a talent

BACK BY POPULAR DEMAND

- Prizes will be awarded to:
- The most amusing presentation
 - The most original presentation

Limited to the first 25 members signing up below

RESERVATIONS REQUESTED BY NOON ON DECEMBER 12

REGISTER ONLINE: www.ccochamber.com OR FAX: 314-569-3073

OR E-MAIL: ngray@cco chamber.com

Chamber office phone: 314-569-3536

No cancellations after December 12th

\$22 for members, non-members and guests with reservations. No-shows are billed \$22.

May pay by cash/check/Visa/MC/Discover

Name _____

Name _____

Company _____

Daytime phone _____ e-mail _____

I plan to have a 30 second presentation at the meeting