

# BUSINESS MONTHLY



Chamber of Commerce

## AUGUST MEMBERSHIP MEETING

Thursday, August 16, 2018



**OLIVETTE GOVERNMENT CENTER**  
1140 Dielman Rd.  
314-993-0444

11:15 am check-in & networking  
11:45 am – 1:00 pm lunch & program

**Speaker: Business Columnist David Nicklaus from the  
*St. Louis Post-Dispatch***  
**Topic: St. Louis' Place In The Global Economy**

David Nicklaus will discuss the latest economic trends and numbers for metro St. Louis and explain how the region is affected by tariffs, tax cuts and other global goings-on.

## AUGUST 2018

	Sun	Mon	Tue	Wed	Thu	Fri	Sat
AUGUST				1	2	3	4
	5	6	7	8	9	10	11
	12	13	14	15	16	17	18
	19	20	21	22	23	24	25
	26	27	28	29	30	31	

- Aug 7**    **Small Business Networking Group**  
Paragon Building at 12400 Olive Blvd  
5<sup>th</sup> Floor Conference Room  
8:00 – 9:00 a.m.
- Aug 10**    **Coffee Connection**  
John Beal Roofing  
12181 Prichard Farm Rd., 63043  
8:00 - 9:00 am  
(information inside newsletter)
- Aug 16**    **Membership Luncheon**  
Olivette Government Center  
1140 Dielman Rd.  
11:15 a.m. - 1:00 p.m.  
(information at left and inside newsletter)
- Aug 21**    **It's Just Networking**  
Enterprise Bank & Trust  
11401 Olive Blvd.  
8:45 a.m.
- Aug 30**    **Young Professionals Group**  
Sponsored by Committed to Health Chiropractic Center  
EdgeWild Bistro & Tap  
12316 Olive Blvd.  
5:30 p.m.
- Sept. 28**    **Nine-Hole Golf Scramble**  
Creve Coeur Golf Course  
11400 Olde Cabin Rd.  
2:00 p.m. check-in - 2:30 p.m. shotgun start  
(registration form inside newsletter)
- Oct 24**    **Joint Chamber Expo & After-Hours**  
Brentwood Community Center  
2505 S. Brentwood Blvd.  
4:00 - 7:00 pm  
(registration form inside newsletter)



Thanks to all the major  
2018 Mouse Race Event  
sponsors including:

**PRESENTING SPONSOR**

**Monsanto**

**BAR SPONSOR**

**Great Southern Bank**

**CASHIER SPONSOR**

**Busey Bank**

**RACE SPONSORS**

**ARCH Design, Artwork & Framing**

**Monsanto**

**Murphy Business Sales**

**O'Connor Insurance**

**Wolff Properties**

See pages 4-5 for race results and event information

# 2018 Chamber Board of Directors



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Chris Pickel, AT&T

## Vice President, Events

Jodi Meracle, RAI Insurance Group

## Vice President, Member Services

David Peterson, Heartland Payment Systems

## Vice President, Government

Jim Elder, Allegra Marketing Agency

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Natalie Mamrenko, Brown Smith Wallace LLP

## Assistant Treasurer

Brad Tinnon, B.E.S.T. Wealth Management

## Immediate Past President

Rich Sames, BMO Harris Bank

## DIRECTORS

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Ashleigh Brendel, Drury Hotels

Terry Herbert, Mercy

Dr. Paul Hyland, Committed to Health Chiropractic Center

Stephanie Kolker, Logos School

Katie McLaughlin, Jenkins & Kling, P.C.

Brandon Reuther, Edward Jones

Anna Marie Wehr, Enterprise Bank & Trust

Yvonne Wesa, RE/MAX Results

Gary Williams, Monsanto

Steve Wolff, Wolff Properties

Director Emeritus – Bill Wyne, Wyne & Merritt PC

Legal Counsel - Steve Kling, Jenkins & Kling, P.C.

## Staff

Nancy Gray (Executive Vice President)

Barb Gerstenkorn (Finance Director)

Ellen Levy (Membership Director)

Jennifer Stringer (Media Specialist)

Creve Coeur - Olivette Chamber of Commerce

10950 Olive Blvd., Suite 101

Creve Coeur MO 63141

314-569-3536

314-569-3073 (fax)

[www.ccochamber.com](http://www.ccochamber.com)

**Mission: To be a strong advocate for business**



THE MARK OF  
QUALITY.

## Kriegshauser West Mortuary

9450 Olive Blvd.

St. Louis, MO 63132

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• Condo & Community Association Specialists •

12101 Olive Boulevard, Creve Coeur, MO 63141

**314-434-0038**

[www.oconnor-ins.com](http://www.oconnor-ins.com)



## OFFICIAL CHAMBER PHOTOGRAPHER

McCarty Photography

11200 Olive Blvd.

Creve Coeur MO 63141

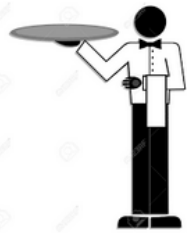
(314) 432-1221

Publicity • Portraits • Weddings

# WELCOME NEW MEMBERS!

Buffalo Wild Wings  
Teesha Maupin  
12653 Olive Blvd.  
Creve Coeur, MO 63141  
314-579-9464  
www.buffalowildwings.com  
Restaurants / Bars

Columbus Capital Partners, LLC  
Rick Jewell  
744 Office Parkway  
St. Louis, MO 63141  
314-445-6000  
Management



THANKS TO THE FOLLOWING  
BUSINESSES FOR RENEWING THEIR  
MEMBERSHIPS IN JULY:

Bristol Seafood Grill - 28 years  
Chaminade College Preparatory School - 30 years  
Constellium Metal Procurement - 1 year  
Courtyard by Marriott Creve Coeur - 31 years  
Creve Coeur Animal Hospital - 13 years  
Fastsigns - 15 years  
Great Southern Bank - 13 years  
Hans Wiemann Hair Restoration - 2 years  
Holper's Pest & Animal Solutions - 2 years  
Midwest Regional Bank - 4 years  
Murphy Business Sales - 1 year  
Optical Expressions - 15 years  
Orlando's Event and Conference Centers - 6 years  
Screenvision Media - 1 year  
Smoothie King - 10 years  
Upper Limits Rock Gym - 3 years  
Waterford Downs Apartments - 4 years  
Weber Chevrolet - 33 years



## YOUNG PROFESSIONALS GROUP

### BUSINESS 101: IT'S WHO YOU KNOW

Grow new contacts  
and make friends  
while meeting  
peers in a relaxed,  
stress-free  
environment!

Check out the date  
and different  
locations each  
month in our  
newsletter.

Next YP Meeting:

Thursday, August 30th  
EdgeWild Bistro & Tap  
12316 Olive Blvd., beginning at 5:30 pm

## OUR WEBSITE OFFERINGS!

Have you created your business's "traffic catcher site" on our website yet? If not you are missing a great opportunity to enhance your website's SEO (search engine optimization). Get started – it is included with membership – and it is so simple to do!

1. Request setup – login to our website, [www.ccochamber.com](http://www.ccochamber.com), and click the request setup button at the bottom of the page. **Chamber Nation**, our web provider, will create a page exclusively for you, for no cost.
2. Load deals – this system offers an advanced electronic special-offer and coupon publishing program to every participating member. This allows you to create offers that immediately post onto our website, mobile application, member traffic catcher website and directory. In addition, you can submit a daily deal for approval. If approved as a fantastic offer, it will broadcast to every Daily Deal Subscriber in our community.
3. Ask for a free mobile app to be designed for your business.

For more information contact our chamber or Chamber Nation directly by phone at 1-855-233-6362 ext. 702 for in-depth explanations of all these free products and services.

## NEW MEMBER PROFILE



Murphy Business Sales  
Andrew Spann  
999 Executive Parkway Suite 210  
Creve Coeur, MO 63141  
Phone: 314-845-7000  
Website: [www.murphybusiness.com/stlouiscentral](http://www.murphybusiness.com/stlouiscentral)

Murphy Business Sales is one of the largest business brokerage firms with business brokers located throughout North America. Members of the Murphy Business Sales team have been carefully recruited and selected for their high level of achievement as former CEOs, CFOs, CPAs, business owners and senior level executives in a wide range of industries and professions. Their accomplishments don't stop with their prior experience. Murphy Business Sales business brokers receive intensive training, ongoing support and many have subsequently received the highest awards, credentials, and designations in the industry. Andrew Spann is your source for business sales, buyer searches, business valuations, equipment appraisals, mergers & acquisitions, franchise sales, and business consulting. Contact him today!

# MOUSE RACE EVENT

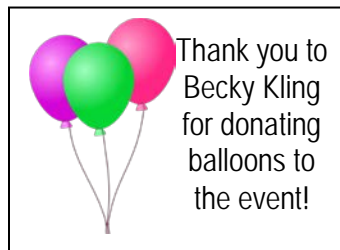
AND THE WINNER IS .....KIA STINGER



Light-hearted fun was had by all who attended the Chamber's Mouse Race event Thursday, July 26<sup>th</sup> at the Moolah Shrine. Local businesses donated food, drinks and prizes. Company sponsored mice ran in four races with the winners running in a fifth championship race for the title. Kia Stinger of Lou Fusz Kia was the night's grand champion. Many thanks to all our sponsors and especially Monsanto for being our Presenting Sponsor.

Thank you to the following businesses and people for their donations:

- American Carnival Mart
- Ashleigh Brendel (Drury Hotels)
- Aspen Waste Systems
- Assistance Home Care
- Big Frog Custom T-Shirts & More
- Brandt & Sons Ace Hardware
- Creve Coeur Animal Hospital
- Creve Coeur Dentistry
- Creve Coeur Fire Protection District
- Creve Coeur Golf Course
- Courtyard by Marriott Creve Coeur
- Drury Hotels
- Grey Eagle Distributors
- Hutkin Development Company
- Dr. Paul Hyland (Committed to Health Chiropractic Center)
- Becky Kling (Jenkins & Kling, P.C.)
- Jodi Meracle (RAI Insurance Group)
- Moe's Southwest Grill
- Olivette Lanes
- Orlando's Event and Conference Center
- Paramount Mortgage Company
- David Peterson (Heartland Payment Systems)
- Pickleman's Gourmet Café
- Potbelly Sandwich Shop
- Sam's Club
- SmartMouth Oral Health Laboratories
- The Heartbeat of Creve Coeur
- Upper Limits Rock Gym



Thank you to Becky Kling for donating balloons to the event!



Our thanks to the Moolah Shrine for hosting such a great site for the Mouse Race event.

## 2018 MOUSE RACE EVENT

**PRESENTING SPONSOR**

MONSANTO  
imagine™



**RACE SPONSORS**

ARCH Design, Artwork & Framing

Monsanto

Murphy Business Sales

O'Connor Insurance

Wolff Properties

**CASHIER SPONSOR**

Busey Bank

**BAR SPONSOR**

Great Southern Bank

**50/50 MOUSE WHEEL GAME SPONSORS**

Committed to Health Chiropractic Center

Select Personnel Resources

**PRIZE SPONSOR**

Capitol Land Company

### Mouse Sponsors

- American Family Insurance, Steve Cook
- BMO Harris Bank
- CMIT Solutions of Clayton
- Drury Hotels
- Fontainebleau Apartments
- Jefferson Bank and Trust Company
- Kriegshauser West Mortuary (sponsored 2 mice)
- Ladue School District, Donna Jahnke
- Lou Fusz Kia
- RAI Insurance Group - Jodi Meracle
- Ruzicka Group Services
- Select Personnel Resources
- SERVPRO of West Kirkwood/Sunset Hills
- Signarama West County
- St. Louis Arc
- St. Louis WING Company
- Supporting Strategies - St. Louis
- Tessler Promotions
- The Heartbeat of Creve Coeur
- The Post Sports Bar & Grill
- The Sherwin-Williams Paint Co.
- Whispering Hills Apts. & Townhomes
- Yvonne Wesa with RE/MAX Results

# MOUSE RACE EVENT



Mice warming up for their upcoming races.

## A Very Special Thanks to the Mouse Committee

Ashleigh Brendel (Drury Hotels)  
 Gautam Gatta (The Post Sports Bar & Grill)  
 Becky Kling (Jenkins & Kling, P.C.)  
 Chris Ley (The Heartbeat of Creve Coeur)  
 Katie McLaughlin (Jenkins & Kling, P.C.)  
 Jill Philipp (Great Southern Bank)  
 Larry Tessler (Tessler Promotions)



The main event was the mouse races. There were four races during the evening with six mice in each heat. After the twenty-four mice raced, the four winners competed in the final race. Kia Stinger won the championship race. The winners of the races are listed below along with their names and sponsor's names. Congratulations to Kia Stinger!

### AND THE WINNERS ARE.....

Race	Mouse Name	Mouse Sponsor	Race Sponsor
Race 1	Kriegster	Kriegshauser West Mortuary	ARCH Design, Artwork & Framing
Race 2	Hubert	BMO Harris Bank	O'Connor Insurance
Race 3	Kia Stinger	Lou Fusz Kia	Murphy Business Sales
Race 4	Faster To Any Disaster	SERVPRO of West Kirkwood/Sunset Hills	Wolff Properties
Race 5 (Championship Race)	Kia Stinger	Lou Fusz Kia	Monsanto



## FOOD AND BEVERAGES PROVIDED BY:

Gioia's Deli  
 Grey Eagle Distributors  
 Jet's Pizza  
 Becky Kling (Jenkins & Kling, P.C.)  
 Orlando's Event and Conference Center  
 Pickleman's Gourmet Café  
 Pizza World  
 Potbelly Sandwich Shop



## Thank you to the volunteers who helped at the mouse race event including:

Nicole Azmanov (The Heartbeat of Creve Coeur)  
 Mary Dunavant (Great Southern Bank)  
 Matt Grove (Great Southern Bank)  
 Allana Johnson (Busey Bank)  
 Chris Ley (The Heartbeat of Creve Coeur)  
 Jill Philipp (Great Southern Bank)  
 Missy Pizzo (Busey Bank)  
 Kim Simmons

**Nine-hole Golf Scramble**  
**Friday, September 28, 2018**  
**Creve Coeur Golf Course**  
 11400 Olde Cabin Road  
 2:00 pm check-in  
 2:30 pm shotgun start

9 holes, drinks & snacks on course, dinner, contests and prizes



People reacting excitedly after their mouse won a race.



# CCO Coffee Connection

This free event gives you a chance to connect with others in an informal networking setting!

Bring lots of business cards and be prepared to share your business story!

Friday, August 10, 2018

8:00-9:00 a.m.

Light Breakfast Items & Networking

John Beal Inc.

12181 Prichard Farm Rd.

Maryland Heights MO 63043

314-429-6000 Phone at John Beal

NO CHARGE but kindly RSVP for food count

Phone: 314.569.3536 Fax: 314.569.3073

10950 Olive Blvd., Suite 101

Creve Coeur, MO 63141

[www.ccochamber.com](http://www.ccochamber.com)

**Please RSVP by noon on August 8, 2018**

REGISTER ONLINE: [www.ccochamber.com](http://www.ccochamber.com) or FAX: 314-569-3073

OR E-MAIL: [ngray@cco-chamber.com](mailto:ngray@cco-chamber.com)

Name of attendees \_\_\_\_\_

\_\_\_\_\_

Business \_\_\_\_\_

Daytime phone \_\_\_\_\_



Chamber of Commerce

## MEMBERSHIP LUNCHEON

### THURSDAY, AUGUST 16, 2018



11:15 a.m. Registration & Networking  
11:45 a.m. - 1:00 p.m. Lunch & Program

Olivette City Hall  
1140 Dielman Rd., Olivette  
314-993-0444

**Speaker: David Nicklaus from the St. Louis Post-Dispatch**  
**Topic: St. Louis' Place In The Global Economy**

Post-Dispatch business columnist David Nicklaus will discuss the latest economic trends and numbers for metro St. Louis and explain how the region is affected by tariffs, tax cuts and other global goings-on.

David Nicklaus has been a business reporter, editor, and columnist at the St. Louis Post-Dispatch and Stltoday.com since 1981. He writes three columns a week on local and national business trends and economic issues, and collaborates with Jim Gallagher on The Bottom Line, a video discussion series about business topics. A native Iowan, Nicklaus received a bachelor's degree in journalism from Drake University and a master's in economics from the London School of Economics. Nicklaus won a 2011 Gerald Loeb Award for the "Can St. Louis Compete?" series and is a four-time winner of the Best in Business award from the Society of American Business Editors and Writers.

### **RESERVATIONS REQUESTED BY AUGUST 13th**

REGISTER ONLINE: [www.ccochamber.com](http://www.ccochamber.com) OR FAX: 314-569-3073

OR E-MAIL: [ngray@cco chamber.com](mailto:ngray@cco chamber.com)

Chamber office phone: 314-569-3536

No cancellations after August 13<sup>th</sup>

\$22 for members, non-members and guests with reservations. No-shows are billed \$22.

May pay by cash/check/Visa/MC/Discover

Name \_\_\_\_\_

Name \_\_\_\_\_

Company \_\_\_\_\_

Daytime phone \_\_\_\_\_ e-mail \_\_\_\_\_



Chamber Of Commerce

### NINE-HOLE GOLF SCRAMBLE

Friday, September 28, 2018

Creve Coeur Golf Course

(Address 11400 Olde Cabin Road – Phone 314-432-1806)



2:00 p.m. Check-in

2:30 p.m. Shotgun Start

Drinks & Snacks on Course; Dinner after play; Contests include: Straightest Drive, Closest to Pin, Longest Drive

- \$60 Individual Player: Includes golf and dinner after play
- \$240 Foursome: Team of four golfers including carts and dinner after play
- \$300 Par Sponsor: Same as above PLUS hole sponsor and name listed in chamber newsletter
- \$350 Birdie Sponsor: Same as above PLUS recognition in golf program and flyers; mulligans and skins game.
- \$400 Eagle Sponsor: Same as above PLUS business card ad in October newsletter; one minute at podium at event and signage placed at dinner.

#### Additional Sponsorships:

- \$60 Hole Sponsor
- \$200 Hole-In-One Sponsor
- \$100 Longest Drive Sponsor
- \$250 Dinner Sponsors
- \$100 Closest to the Pin Sponsor
- \$100 Straightest Drive Sponsor
- \$100 Beverage Cart Sponsor

Networking and dinner after play for non-golfers \$10 (begins at 5:00 p.m.)

#### REGISTRATION INFORMATION

Registration deadline – September 21, 2018

Name \_\_\_\_\_ Company \_\_\_\_\_

Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

My foursome includes:

Cart 1 \_\_\_\_\_

Cart 2 \_\_\_\_\_

\$10 - I am not playing in the tournament but plan to come for dinner

\_\_\_\_\_ Total amount due

Please note: if faxing or emailing this form, call the Chamber office with credit card information rather than filling it in here!

\_\_\_\_\_ Charge to: Visa / MC / Discover / AE Card # \_\_\_\_\_ code on front or back of card \_\_\_\_\_

Exp. Date \_\_\_\_\_ Card holder signature \_\_\_\_\_

Address and zipcode to which credit card bills are mailed: \_\_\_\_\_

Please mail with check to the Creve Coeur - Olivette Chamber of Commerce, 10950 Olive Blvd., Suite 101, Creve Coeur MO 63141 or e-mail to [ngray@cco-chamber.com](mailto:ngray@cco-chamber.com) or fax to 314-569-3073.

For more information call the Chamber office at 314-569-3536.



# JOINT CHAMBER EXPO & AFTER-HOURS

WEDNESDAY, OCTOBER 24, 2018

Brentwood Community Center

2505 S. Brentwood Blvd.

St. Louis MO 63144

2:30 - 4:00 p.m. booth set up

4:00 - 7:00 p.m. expo open

## Booth Registration

Booth guidelines: Set up begins at 2:30 p.m. and must be completed by 4:00 p.m. The basic exhibitor has a 6' skirted table and two chairs. Please do not plan to break down your display until the end of the event. All display materials must be removed following the expo. **Only members of either chamber are eligible to purchase a booth.** Limited space available on a first come basis with paid application.

**\$1,000 GOLD SPONSOR** – Preferred double booth location with electric, if needed; logo on your chamber's website; logo used on event signage

**\$200 PREMIER EXHIBITOR** – Premiere display booth placement with electric, if needed

**\$100 EXHIBITOR** – Basic 6' booth

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### BOOTH REGISTRATION - REGISTRATION FOR BOOTHS IS ON FIRST-COME BASIS

(This expo will fill quickly. If no space is available, you will be placed on a waiting list.)

Company \_\_\_\_\_

Contact Name \_\_\_\_\_

Address \_\_\_\_\_ City \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_ e-mail \_\_\_\_\_

Sign me up for the following:

\_\_\_\_\_ \$1,000 - Gold Sponsor \_\_\_\_\_ I need electric

\_\_\_\_\_ \$200 - Silver Sponsor \_\_\_\_\_ I need electric

\_\_\_\_\_ \$100 - Exhibitor

I will bring the following item(s) to give away at the event \_\_\_\_\_

\$\_\_\_\_\_ Total registration costs

**KINDLY RETURN REGISTRATION FORM BY OCTOBER 17<sup>TH</sup>. SPACE IS LIMITED TO THE FIRST APPLICATIONS RECEIVED.**

**For more information contact the chamber to which you are a member:**

#### Creve Coeur-Olivette Chamber of Commerce

Phone: 314-569-3536 / Fax: 314-569-3073 / Email: info@cco chamber.com

Make checks payable to Creve Coeur-Olivette Chamber of Commerce.

Mail registration form with payment to:

10950 Olive Blvd., Suite 101, Creve Coeur MO 63141

#### Brentwood Chamber of Commerce

Phone: 314-963-9007 / Email: chamber@brentwoodmo.org

Make checks payable to Brentwood Chamber of Commerce.

Mail registration form with payment to:

2505 S. Brentwood Blvd., Suite 100, Brentwood MO 63144

For credit card payment:

Card number \_\_\_\_\_

Expiration date \_\_\_\_\_ CCV number - 3 or 4 digits on card \_\_\_\_\_

Name on credit card \_\_\_\_\_

Address where credit card bills sent \_\_\_\_\_ City \_\_\_\_\_ Zipcode \_\_\_\_\_

**Please do not include credit card information on applications that are emailed - call separately with credit card information.**